## DRP Machine Upgrades Its Capabilities With ISO 9001: 2015 Certification

## **Consulting Group BMSC Supports Them in Achieving This Goal**



## **Hear From A Few of DRP's Customers**

"DRP is fast and does great quality work! Their friendly customer service is very responsive. They are also great at offering alternative solutions for my manufacturing problems." — Key Machine

"Kory and his crew have pulled me out of so many jams, I am totally afraid to go anywhere else." — Granite School District

"Working with DRP Machine puts my mind at ease. They always do the right thing for me. Highly Recommended."

— Salt Lake Pattern

It is not at all surprising that Kory Watkins certified to ISO 9001: 2015 with '0' findings. As we often hear in our industry, many companies make the effort to achieve ISO certification because their customers are requiring it or they feel they will be able to secure business with new clients once they are certified. While all of this likely is true, Kory truly believes in the ISO process — he says the whole philosophy of ISO certification is sound. "I utilized processes from the time I launched my business, and this year, I made the decision to take my written processes to the next step with ISO certification."

DRP Machine opened for business just about 13 years ago. Kory learned the skill of precision machining from several mentors he worked under for 17 years before opening his own business. He says, "During those 17 years, I learned from the very best, and I am grateful to all of the experienced, superior machinists who helped me to learn the trade." Kory didn't actually dream of opening his own machine shop — in fact he was happy working for his employer in a precision machine shop for many years. He had a hobby though, and he wanted to make dress up kits for 4 wheelers,

typically made with polished aluminum. He bought his first machine, a Haas VF3 to fulfill this dream and worked weekends and evenings making products for this industry.

It turns out the market wasn't large enough, Kory explained, and it was extremely competitive. Today, he isn't making aftermarket dress up kits, but Kory's hobby helped him to make the decision to open his own shop. Today, DRP Machine has nearly 100 customers, with a dozen or so active at any given time, and the machine shop has grown with more CNC machines, including Haas, Mazak and Hardinge machine tools. The company also has some manual machines, and Kory does his own maintenance and repair on all of his machines. Kory says that all of DRP Machine's customers come from referrals.

Kory saw Bretta Kelly, owner of BMSC, in this magazine, and he decided to contact her. Their initial discussion was over the phone, and Kory says he immediately felt comfortable with Bretta's style. He says, "Bretta really made me feel that she would utilize the way we do business to establish formal ISO procedures — she wasn't going to try to change everything we were doing well today." He added, "I contacted colleagues in the industry and inquired into the competitiveness of her proposal, and everyone said I was getting a great deal."

Just last month Kory successfully certified to ISO 9001:2015. Kory credits his sister, Katrina Georgio, who he brought on board to the company 2 years ago, with helping to make the process so successful and painless.

Kory says, "Once we contracted with BMSC, Bretta and her colleague Debbie Hart came out for 2 implementation visits. When they learned of our strong belief in the philosophy of ISO certification, they told us that it was refreshing to work with a team that embraced the process." Kory added, "If you are not utilizing processes for your manufacturing business, you are swimming upstream. You can't improve what you don't measure."

Kory and Katrina say that BMSC is 'top notch'. Kory elaborates, "Rather than imposing processes, they always looked at how we were doing business today, and they worked within our system. It was just very comfortable working with BMSC - with Bretta and Debbie."

"Everyone talks about ISO certification as being so difficult", Kory says. "It wasn't for us, and we know that we will continue to improve through the ISO process.

To learn more about BMSC and how they can help you to achieve ISO and/or AS9100 certification, contact them at 602-445-9400 or visit BusinessMSC.com

If you are looking for a small machine shop with superior service and experience in precision machining, now ISO 9001: 2015 certified, contact Kory Watkins at 801-699-4372, email them at drpmachine@gmail.com or visit their website at drpmachine.com