

Veteran-Owned Precision Manufacturing Entity Valley Precision Successfully Certifies to AS9100 Revision D/ISO9001

From Start To Finish In Less than 3 Months With The Help Of Consulting Firm BMSC



Valley Precision Machine is pleased to announce that it recently certified to AS9100 Revision D/ISO 9001:2015. Established in 1977 by Veteran and Mechanical Engineer Donald (Don) Faubion, Valley Precision is a full service manufacturing facility with more than 20,000 square feet of temperature controlled floor space. The company's capabilities include: CNC Milling; CNC Turning;

Wire EDM; Surface Grinding; Jig Grinding, Boring and complete assembly. The facility includes a Class 100 clean room and the company routinely manufactures parts with tolerances of +/- .0001.

General Manager and 39-year tenured employee Dave Valert, says, "We've been in business for more than 4 decades and today we provide high precision quality parts to our customers in the aerospace, energy, communications and medical industries. Don and I knew that ISO and AS9100 certification would eventually be necessary to take us to the next level, but we also worried that it would burden us with paperwork that could negatively impact our turnaround time for customers." He continued, "But in the beginning of this year, when our sales guy told us that some of the customers he was going after said that if we weren't certified, we wouldn't qualify to even bid on their work, we knew we had to take this next step. Intuitively, we knew it would open more doors for our business and expand our relationship with our current customers."

Don retains his Professional Engineer (PE) license as a manufacturing engineer and he had worked for large corporations, including IBM and Memorex, prior to launching his own business. Dave says, "Our Company was founded by and built by an engineer who knows and understands processes extremely well."

Interestingly, Don had torn out and saved an article in the A2Z Manufacturing magazine years ago. It was for a company called BMSC, owned by Bretta Kelly, and the company helped small manufacturers prepare for ISO and AS9100 certifications. Dave says, "Don kept this ad because he had not only seen their ad in the magazine over a period of time, but he also saw testimonials and articles about BMSC from others in the industry who had used BMSC. Don respected these companies and knew that BMSC must be a really good entity."

"Once we made the decision to certify to both ISO 9001 and AS9100 simultaneously, Don contacted Bretta Kelly at BMSC. They did a phone interview in the spring of this year, and Don knew that he wanted BMSC as our consultant."

Bretta and her colleague Debbie Hart met face to face in a kick off meeting with the Valley Precision team in August. Dave says, "They told us immediately that helping us to get to certification would be simplified due to the extensive processes and



procedures we already had in house, which of course was due to Don's background." He added, "We certified in September and in October received our formal certification plaques."

"Bretta and Debbie are outstanding in their ISO and AS9100 consulting", Dave says. The two are incredible in how each has a different skill set and style; yet they compliment each other and you get a very complete package." He adds, "Bretta excels at the big picture and she is intense, while Debbie helped us to minimize the stress associated with achieving certification."

"One of our fears about certification was that we would bring in a consultant and they would tell us all the ways we needed to change the way we were doing business. That didn't happen with BMSC – they helped us with documenting processes we were already doing, and in some cases, helped us to improve processes", Dave says. "In the end, getting certified was so much easier than we expected, and we would highly recommend Bretta Kelly's firm BMSC. They did a fabulous job."

Valley Precision sent emails to a few of their longest-term customers letting them know that had achieved certification. Dave says, "We couldn't believe it – our loyal buyers emailed their colleagues throughout the country letting them know about us and our recent achievement. Within the week, we received requests for quotes from new buyers. It is more than we could have expected." The team says that ISO and AS9100 certification is instilling in the Valley Precision team processes for improved documentation, employee training and continuous improvement.

To learn more about how your business can benefit from ISO and AS9100 certification, contact Business Management Systems Consulting (BMSC) at (602) 445-9400 or visit BusinessMSC.com

Find out how Valley Precision Inc. can help you with some of your most complex machined parts. You can reach them at 209-847-1758 or visit valleyprecisioninc.net