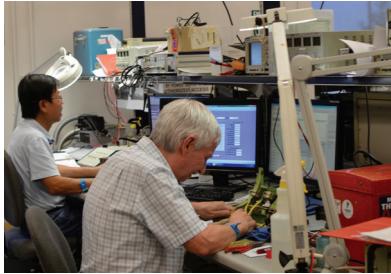


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## Praxis Resources, Your FAA Repair Station And 'Build To Print' Electromechanical Shop, Certifies To AS9100: Rev D With The Help of Consulting Group BMSC



Praxis Resources will celebrate its 3rd decade in business next year! The company opened for business in 1998 as an FAA Repair Station (Air Agency Certificate Number: O3WR138O), and more than 10 years ago, it expanded its business model to include 'Build to Print' assemblies, which today comprises roughly half of the company's business. Kevin Owens, founder, president and CEO of the company, is pleased to announce that the company certified to AS9100: Revision D.



Kevin always dreamed of owning his own company, but his quest took some unusual, though prudent, steps to make that dream a reality. After high school, Kevin attended Spartan School of Aeronautics, where he earned a degree in Avionics. Upon completion, he went to work for American Airlines. While working there, Kevin enrolled in the University of Tulsa. He met with professors and sought advice on what best to study in order to achieve his goal of business ownership. Professors advised him that people who are really good at something — like welding or machining — are very interested in starting businesses, but many times lack the business skills necessary to grow a business. It was this advice that steered Kevin into an accounting degree, and while business ownership was still a lifelong goal, Kevin spent the next several years as a CPA at the Deloitte and Touché Accounting Firm, and later took on accounting positions with smaller companies as controller. Through Deloitte and Touché, Kevin was able to re-locate to Phoenix, Arizona, where he wanted to live.



The first year of business ownership was incredibly hard, Kevin says. "We had the FAA certification, and we even managed to get on some major airlines' Approved Supplier Lists, but it didn't mean they would send us repair work." Kevin remembers fondly that New Year's Eve a year into business ownership. "We got a call from one of the major airlines and they needed an audio control panel repaired in order to make their planned departure to Las Vegas late that evening. Kevin says, "We picked up the panel, brought it to our shop, fixed it, and had it back to the airport prior to the planned flight departure." This, Kevin said, got the company its first business with an airline, and from then on, it they were able to build business with most of the major airlines.

As you can imagine, the requirements to achieve certification as an FAA repair station are quite stringent, and no doubt, this helped Praxis Resources secure business with the 'Build To Print' assembly side of the business. Praxis won contracts with some of the largest aerospace and defense contractors in the United States. Kevin says, "On the FAA repair side of our business, we weren't receiving feedback that AS9100 certification was of major importance, but on our assembly side of the business, we were starting to receive some feedback that customers would like to see us obtain AS9100 certification. Praxis has certified to ISO: 9001, but rather than update ISO to 2015, management determined that it made business sense to move forward with AS9100 Revision D certification.

Kevin's requirement was that both the certification entity and the AS9100 consultant be local. "We were very interested in keeping the business here in Arizona."

Brian Owens, who handles business development for Praxis, received a list of AS9100 consultants, and



he contacted a number of them. In the end, Kevin says he and Brian were most comfortable with BMSC. "We interviewed owner Bretta Kelly as well as her long-term business partner Debbie Hart. We selected them for a few reasons;

- 1) We needed a consultant that had substantial experience with a small business
- 2) We needed someone that could scale the AS9100 requirements to Praxis.
- 3) We wanted a consultant who would develop a program that would take everything we were doing well and improve upon it, rather than reworking our entire system."

Kevin says, "Bretta and Debbie were extremely professional and knowledgeable. They are clearly consultants who have worked with companies - they didn't just learn it from a book." Kevin's wife Diane, who is active in the business, says, "Our processes were very solid before AS9100 certification, but the changes brought on with certification have focused our team and pushed us to more effectively utilizing metrics for continuous improvement. We highly recommend BMSC."

To learn more about how Praxis can support you, contact them at 480-545-1646 or visit [praxisresources.com](http://praxisresources.com)

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