

Pacific Swiss & Manufacturing, Inc. is an ISO 9001:2015 Certified Company and A Global Supplier Of Swiss and Micro Miniature Swiss Components



Greg Cde Baca, President of Pacific Swiss, proudly holding their recently attained ISO Certification

Pacific Swiss & Manufacturing, Inc. is exclusively focused on CNC Swiss machining and CNC Swiss Micro Miniature machining. Their secret sauce is simple; hire the best employees, utilize the best machines, run these automated machines 24/7 lights-out for maximum machine tool utilization, and produce perfect product that comes off the machines burr free and ready for inspection.

Greg Cde Baca leads the team at Pacific Swiss as a second-generation machinist. Greg started the old-fashioned way, working his way through his father's traditional machine shop; sweeping floors, deburring parts, and learning the trade during summer breaks from school. Greg became efficient at manual machining and setting up traditional CNC lathes and CNC mills and put the broom away to become a viable member of his father's machining business. While making sales calls, he heard his customers in unison saying they needed small Swiss components quickly. When his father explained to Greg

that wasn't where he saw his business going, Greg put his nickels and dimes together along with his expertise and purchased his first Citizen CNC Swiss Machine. Pacific Swiss was born in 1995 and Greg began by leasing a small area in the back corner of his new landlord's shop, his Dad's shop.

Hard work and a dedication to Swiss machining helped Greg build his business. Greg figured out that by duplicating himself through his automated machines he could work his business by day and set up his machines for lights-out manufacturing by night. This formula has been instrumental in his quest to be one of the most competitive Swiss machine shops in the industry.

Pacific Swiss sells to customers worldwide and even into China. What...? That's what you just read, China. Greg states, "There is a complexity to some parts that China cannot achieve. Our medical customers' in China have entrusted us to manufacture their micro and small complex parts for over a decade."

When you're good at servicing your customers and being consistent, the way Pacific Swiss is, word gets out. The other way Greg has duplicated his effort and himself is through professional manufacturing sales representatives strategically placed throughout the United States. Pacific Swiss has five manufacturing representatives in major territories west of the Mississippi and growth last year was over 38%. This amazing growth shows that Greg's decision to utilize 'Reps' was a good direction for the company.

Another good direction for Pacific Swiss was becoming ISO Certified in December of 2018. Greg enlisted the expertise of BMSC, as consultants to come in and make the ISO upgrade process easy, efficient and understandable. Greg said "The first time I called Bretta the owner



Long parts produced on the Citizen Machines at Pacific Swiss



Larger diameter parts produced on the Citizen Machines at Pacific Swiss



A family of Swiss Parts produced on the Citizen Machines at Pacific Swiss

of BMSC, I spoke to her and her colleague Debbie Hart. They asked questions, talked with me about the MIL-I-45208a and MIL-Q-9858a we were already compliant to, and assured me that obtaining the ISO certification was not rocket science. They made the transition for my team and I so easy, we basically wrapped ISO around everything we were doing, and with a couple of minor improvements we were able to pass our audit and we are now ISO 9001:2015 certified."

Greg continued, "The reason this ISO certification was so important is many of our medical companies



Micro Swiss parts must be examined under a microscope to insure perfection



Miniature Swiss parts compared to small paper clip

support and quick on-site service.

A quick testimonial from a few devoted customers of Pacific Swiss:

"I met Greg at a machine tool show years ago in Oregon and I sent him a few RFQ's. I was very surprised a company from Oregon could bid so competitively. When I received the product, it was shipped with material certifications, wrapped as I could deliver them to my customer, and passed with flying colors. I have utilized them ever since. Their price, delivery, and product is so perfect, why would I go anywhere else?"

-Vice President of Manufacturing in Phoenix, AZ

"For a manufacture's rep having reliable suppliers is paramount. In addition to dependability and great customer service, having a supplier who invests in their customers is equally important. Over the past five plus years of representing Pacific Swiss, owner Greg Cde Baca and his team have demonstrated both.

In addition to the stellar Pacific Swiss service record they have demonstrated a commitment to supporting their customer's growth time and again by the addition of new, more efficient equipment and quality systems. Pacific Swiss is a company our customers and I can depend on. For a rep it doesn't get any better! "

-Sales Professional Washington

require the ISO certification to do business with us directly. It was evident to us we had to step up to ISO certification to continue growing the business. Bretta and Debbie came to the shop and made the training process fun and the actual implementation easy. This helped us to embrace it. It became our system because of the way they worked with us. We would highly recommend BMSC to anyone trying to get their shop up to ISO standards for certification!"

Continuously improving has helped Pacific Swiss grow in a concerted and viable way through the years. Investing into their employees' education and training, healthcare, ISO processes, and state of the art machines and all have enabled the company to grow at a consistent rate. One of the most recent key investments was to add another Citizen CNC Swiss Machine to their already expansive line. This past January the purchase of a second Citizen L32 VIII brought their total to nine Citizen CNC Swiss machines. These are comprised of a wide range of models capable of machining parts from .005" diameter to 1-1/4" diameter, from all types of metals and plastics. The sliding headstock type automatic CNC lathe allows flexibility from simple to very complex machining in one operation, dropping parts complete off the machine. The alliance they have with their Citizen distributor Spinetti Machinery is one of mutual trust and support. While the Citizen machines rarely go down, when they do the Spinetti service team offers immediate phone



A great team For ISO and AS9100 Certification; Debbie Hart and Bretta Kelly of BMSC Consulting



Micro Swiss parts compared to table salts

"I have been doing business with Pacific Swiss going on three years and find them a pleasure to work with. They have a great staff who listens to its customers and who's goal it is to meet their needs. Pacific Swiss produces quality parts with prices that invite comparison."

- Sales Professional Arizona

For more information on Pacific Swiss & Manufacturing, Inc. Contact them at:

**sales@pacificswissmfg.com,
or call direct at: 503-557-9407
www.pacificswissmfg.com**

For more information on BMSC Contact Them at:

**bretta.bmsc@cox.net,
or call direct at:
602-445-9400,
www.businessmsc.com**