



BMSC...ISO is Not Rocket Science

3 Companies — All Support Manufacturing — All Offer Different Specialties — And All Find Commonality In Helping Others



BMSC, District 7 Powder Coat, and Arcas Machine each provide invaluable services to the manufacturing industry, particularly here in the Southwestern United States.

BMSC, owned by Bretta Kelly, has helped countless small manufacturing companies to prepare for ISO 9001 and AS9100 certification, enabling them to manufacture products for the Aerospace and other industries.

District 7 Powder Coat, co-owned by entrepreneurs Danny Skaggs and Chris Kornegay, opened to support the partners' two other businesses, Kornegay Fabrication and Chisholm Lead Reels. They were outsourcing a substantial amount of work for powder coating, and they were experiencing quality and turnaround issues. Danny says, "We initially opened District 7 Powder Coat for our own products, to improve our customers' experience with us, which meant delivering the best parts on time. Then, we found that our fabrication customers were having similar troubles and wanted to expand their relationship with us — having us do their powder coating and sand blasting, and this is how District 7 Powder Coat is experiencing such substantial growth."

Arcas Machine (www.arcasmachine.com) is an ISO 9001:2008 / AS9100 Revision C Certified precision machine shop that supports a number of industries, with a strong focus on the aerospace and defense industries. The family owned and operated business will celebrate 50 years in business next year.

And how are the 3 companies related?

Denny Arcas, 3rd generation family member to run Arcas Machine, contacted BMSC 3 years ago to prepare Arcas Machine for ISO 9001 / AS9100 certification. With BMSC's support, Arcas Machine certified to ISO 9001/AS9100 first in 2013 with 'no findings' in their audit and successfully each year after. Bretta Kelly and colleague Debbie Hart continue to work with Denny and his team on a regular basis, as Arcas Machine contracted with BMSC for the 'ISO/AS9100 Maintenance Package', which entails quarterly internal audits and management reviews.

Bretta says, "We work closely with our customers, and we naturally learn not just about their business, but also about their families and hobbies. When Denny first started racing cars, I asked him if he had thought about getting sponsors to help support his racing hobby."

Denny and Chris Kornegay first met when their businesses were located in the same

industrial complex, several years ago. With Kornegay Fabrication specializing in fabrication services and Arcas Machine supporting precision machining, the two used each other's services when their customers' parts required it. Denny says, "Kornegay Fabrication did a great job on our fabrication needs," and Chris says, "Arcas Machine is an excellent source when our customers require precision machining." When Denny needed fabrication and powder coating for his racecar, he knew that he could count on Danny and Chris.



Chris met Danny Skaggs a few years ago when Danny was providing mobile welding services and he met Chris, owner of Kornegay Fabrication at a mutual customer's site. Over the years, the 2 partnered, with the acquisition of Chisholm Lead Reels, then with the subsequent partnership of Kornegay Fabrication and District 7 Powder Coat.

Still wondering how the 3 companies all work together? District 7 Powder Coat is the lead sponsor of Denny's racecar, and BMSC is the second level sponsor. Denny says, "Racing is really hard; both mentally and financially. Fortunately, with the support of District 7 and BMSC, we now have an actual Race Team and we are able to focus driving and getting faster!" Bretta says, "In addition to running BMSC, I am also a firm believer in 'giving back to the community'. Denny has also been a generous supporter of my sons' sports fundraising efforts. When we started a not for profit foundation, called 'Kids Fighting For Kids', where childrens' fundraising efforts include generous donations to a childhood health cause, whether it is pediatric cancer, or childhood diabetes, as an example, Denny too generously supported this." She continued, "Denny is helping to grow our 'Kids Fighting for Kids' by introducing me to business owners like Chris and Danny, who we know generously supported Denny Arcas." Make certain to check out facebook.com/dennyarcasracing for pictures, updates, schedules and more info about their Race Team!

It's funny how life works. Often unselfish acts of kindness have an unexpected affect on those who make the effort to help others. With Arcas Machine, BMSC, and District 7 Powder Coat, business is growing very well. In fact, just this month, District 7 Powder Coat ordered their 2nd powercoat oven, and they can sand blast and powdercoat very large parts, with up to 25'x'10'10' oven capabilities.

Contact 3 companies who make it a priority to give back. For ISO and AS9100 certification consulting, contact BMSC at 602-445-9400 or visit businessmsc.com. For precision machining through an ISO / AS9100 certified machine shop, contact Arcas Machine at arcasmachine.com. For powder coating, whether your parts are production, custom or large, contact District 7 Powder Coat at 480-636-1145. And contact Bretta Kelly directly to learn more about how your youngsters can give back through 'Kids Fighting For Kids'.